

71-728-1

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K2O)

AGRICULTURAL STATE		JULY 1990	JULY 1989
AL	Alabama	1,407	6,417
AK	Alaska	61	0
AZ	Arizona	295	380
AR	Arkansas	711	671
CA	California	4,557	2,509
CO	Colorado	353	147
CT	Connecticut	40	16
DE	Delaware	451	165
FL	Florida	9,937	11,674
GA	Georgia	3,081	1,197
HI	Hawaii	167	3,222
ID	Idaho	825	787
IL	Illinois	31,019	35,876
IN	Indiana	5,407	20,557
IA	Iowa	22,975	50,260
KS	Kansas	1,661	2,466
KY	Kentucky	3,635	3,617
LA	Louisiana	13,885	19
ME	Maine	132	61
MD	Maryland	3,395	400
MA	Massachusetts	89	135
MI	Michigan	5,465	8,189
MN	Minnesota	20,262	10,607
MS	Mississippi	400	180
MO	Missouri	6,804	13,547
MT	Montana	825	587
NE	Nebraska	586	501
NV	Nevada	0	0
NH	New Hampshire	60	156
NJ	New Jersey	107	310
NM	New Mexico	313	189
NY	New York	2,273	2,451
NC	North Carolina	3,221	3,204
ND	North Dakota	573	360
OH	Ohio	20,903	6,359
OK	Oklahoma	1,202	1,352
OR	Oregon	1,642	1,001
PA	Pennsylvania	2,777	2,533
RI	Rhode Island	141	60
SC	South Carolina	490	825
SD	South Dakota	226	158
TN	Tennessee	2,182	805
TX	Texas	6,129	5,089
UT	Utah	82	1,316
VT	Vermont	755	466
VA	Virginia	381	656
WA	Washington	2,938	1,762
WV	West Virginia	0	0
WI	Wisconsin	14,548	11,926
WY	Wyoming	162	20
TOTAL U.S.:		199,530	215,185
<u>CANADA</u>			
AB	Alberta	242	252
BC	Brit. Columbia	187	116
MB	Manitoba	167	181
NB	New Brunswick	178	62
NF	Newfoundland	0	0
NS	Nova Scotia	20	44
ON	Ontario	28,591	1,362
PE	Pr. Edward Isle	67	9
PQ	Quebec	5,828	3,247
SK	Saskatchewan	141	91
TOTAL CAN:		35,421	5,364
<u>EXPORT SALES:</u>		336,047	407,030
TOTAL AG SALES		570,998	627,579
Non-Ag U.S.		39,242	34,088
Canada		1,145	973
Exports		3,702	4,348
TOTAL NON-AG SALES		44,089	39,409
GRAND TOTAL		615,087	666,988

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	1,038	354	0	15	1,407
AK Alaska	0	61	0	0	0	61
AZ Arizona	102	0	0	16	177	295
AR Arkansas	75	16	588	31	1	711
CA California	2,251	364	754	76	1,112	4,557
CO Colorado	217	14	79	32	11	353
CT Connecticut	0	0	26	0	14	40
DE Delaware	0	298	0	153	0	451
FL Florida	1,726	3,763	241	1,507	2,700	9,937
GA Georgia	969	911	122	139	940	3,081
HI Hawaii	0	126	0	0	41	167
ID Idaho	304	16	390	91	24	825
IL Illinois	488	24,862	5,097	572	0	31,019
IN Indiana	665	4,159	22	220	341	5,407
IA Iowa	87	16,011	6,525	352	0	22,975
KS Kansas	190	112	941	378	40	1,661
KY Kentucky	2	2,835	60	0	738	3,635
LA Louisiana	1,915	0	11,959	0	11	13,885
ME Maine	0	0	132	0	0	132
MD Maryland	0	1,735	511	1,144	5	3,395
MA Massachusetts	0	0	14	62	13	89
MI Michigan	0	2,043	3,352	0	70	5,465
MN Minnesota	47	7,773	12,244	108	90	20,262
MS Mississippi	0	0	395	0	5	400
MO Missouri	316	97	6,020	348	23	6,804
MT Montana	0	240	579	0	6	825
NE Nebraska	126	16	158	264	22	586
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	0	55	52	0	107
NM New Mexico	141	0	144	0	28	313
NY New York	0	486	1,648	70	69	2,273
NC North Carolina	609	2,011	0	17	584	3,221
ND North Dakota	0	194	379	0	0	573
OH Ohio	440	14,600	5,213	54	566	20,903
OK Oklahoma	151	46	931	0	74	1,202
OR Oregon	62	0	1,271	233	76	1,642
PA Pennsylvania	122	244	1,996	293	122	2,777
RI Rhode Island	0	0	60	59	22	141
SC South Carolina	0	488	0	0	2	490
SD South Dakota	0	0	215	0	11	226
TN Tennessee	258	827	1,097	0	0	2,182
TX Texas	527	818	3,973	522	289	6,129
UT Utah	0	0	76	0	0	82
VT Vermont	0	0	730	0	25	755
VA Virginia	61	63	165	92	0	381
WA Washington	1,240	326	669	544	159	2,938
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	122	11,038	2,870	310	208	14,548
WY Wyoming	101	0	61	0	0	162
TOTAL U.S.:	13,320	97,631	72,206	7,739	8,634	199,530
CANADA						
AB Alberta	0	0	179	52	11	242
BC Brit. Columbia	13	0	174	0	0	187
MB Manitoba	0	92	75	0	0	167
NB New Brunswick	0	178	0	0	0	178
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	20	0	0	0	20
ON Ontario	0	15,798	11,887	734	172	28,591
PE Pr. Edward Isle	0	0	67	0	0	67
PQ Quebec	0	241	5,469	0	118	5,828
SK Saskatchewan	0	24	117	0	0	141
TOTAL CAN:	13	16,353	17,968	786	301	35,421
*EXPORT SALES:	172,540	36,066	114,145	3,011	10,285	336,047
TOTAL AG SALES	185,873	150,050	204,319	11,536	19,220	570,998
NON-AG U.S.	28,523	-	-	10,256	463	39,242
Canada	965	-	-	164	16	1,145
*Exports	934	-	-	2,739	29	3,702
TOTAL NON-AG SALES	30,422	-	-	13,159	508	44,089
GRAND TOTAL	216,295	150,050	204,319	24,695	19,728	615,087

*Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,369	0	0	0	544	1,913
Australia	0	0	27,235	0	2,143	29,378
Belgium	0	0	16,847	0	0	16,847
Brazil	21,798	28,831	42,775	0	970	94,374
Chile	687	0	687	0	3,152	4,526
China	54,385	3,508	0	0	0	57,893
Colombia	0	0	3,827	0	0	3,827
Costa Rica	3,326	0	0	0	342	3,668
Denmark	8,981	0	0	0	0	8,981
Dom. Republic	0	0	3,534	0	275	3,809
Honduras	0	0	1,521	0	0	1,521
Japan	7,794	0	2,821	3,011	2,522	16,148
Korea	23,969	0	0	0	0	23,969
Malaysia	34,719	0	0	0	0	34,719
Mexico	2,147	0	0	0	77	2,224
New Zealand	9,995	0	0	0	30	10,025
Panama	0	0	1,508	0	215	1,723
Philippines	3,370	0	0	0	0	3,370
Puerto Rico	0	3,727	0	0	11	3,738
Switzerland	0	0	13,390	0	0	13,390
OTHER COUNTRIES (A)	0	0	0	0	4	4
TOTAL AG:	172,540	36,066	114,145	3,011	10,285	336,047
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	149	-	-	2,739	18	2,906
Mexico	604	-	-	0	11	615
Taiwan	149	-	-	0	0	149
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	934	-	-	2,739	29	3,702
TOTAL EXPORTS	173,474	36,066	114,145	5,750	10,314	339,749

NOTE A: 4 tons sulphates sold to Jordan.

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	1,038	354	0	1,392
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	0	13	13
CO Colorado	0	14	0	32	46
CT Connecticut	0	0	26	0	26
DE Delaware	0	298	0	153	451
FL Florida	1,403	3,763	241	1,493	6,900
GA Georgia	913	911	122	139	2,085
HI Hawaii	0	0	0	0	0
ID Idaho	0	16	120	91	227
IL Illinois	488	24,497	494	572	26,051
IN Indiana	183	3,289	22	220	3,714
IA Iowa	0	15,818	4,321	352	20,491
KS Kansas	0	47	16	77	140
KY Kentucky	0	2,835	60	0	2,895
LA Louisiana	1,837	0	10,794	0	12,631
ME Maine	0	0	132	0	132
MD Maryland	0	1,735	511	1,144	3,390
MA Massachusetts	0	0	14	62	76
MI Michigan	0	2,043	1,982	0	4,025
MN Minnesota	47	7,725	12,244	108	20,124
MS Mississippi	0	0	0	0	0
MO Missouri	0	0	1,010	235	1,245
MT Montana	0	240	579	0	819
NE Nebraska	0	16	16	264	296
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	0	55	52	107
NM New Mexico	0	0	0	0	0
NY New York	0	486	1,648	70	2,204
NC North Carolina	609	2,011	0	17	2,637
ND North Dakota	0	194	379	0	573
OH Ohio	440	14,600	5,243	54	20,337
OK Oklahoma	0	0	16	0	16
OR Oregon	0	0	1,234	233	1,467
PA Pennsylvania	122	244	1,996	293	2,655
RI Rhode Island	0	0	60	59	119
SC South Carolina	0	488	0	0	488
SD South Dakota	0	0	215	0	215
TN Tennessee	244	827	1,082	0	2,153
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	730	0	730
VA Virginia	61	63	165	92	381
WA Washington	1,240	326	669	544	2,779
WV West Virginia	0	0	0	0	0
WI Wisconsin	122	11,038	2,870	310	14,340
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	7,709	94,623	49,480	6,679	158,491
CANADA					
AB Alberta	0	0	179	52	231
BC Brit. Columbia	13	0	174	0	187
MB Manitoba	0	92	75	0	167
NB New Brunswick	0	178	0	0	178
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	20	0	0	20
ON Ontario	0	15,798	11,887	734	28,419
PE Pr. Edward Isle	0	0	67	0	67
PQ Quebec	0	241	5,469	0	5,710
SK Saskatchewan	0	24	117	0	141
TOTAL CAN:	13	16,353	17,968	786	35,120
*EXPORT SALES:	154,231	24,873	102,320	3,011	284,435
TOTAL AG SALES	161,953	135,849	169,768	10,476	478,046
NON-AG U.S.	16,527	-	-	10,214	26,741
Canada	965	-	-	164	1,129
*Exports	310	-	-	2,739	3,049
TOTAL NON-AG SALES	17,802	-	-	13,117	30,919
GRAND TOTAL	179,755	135,849	169,768	23,593	508,965

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	27,235	0	27,235
Belgium	0	0	16,847	0	16,847
Brazil	11,018	21,365	39,267	0	71,650
China	54,385	3,508	0	0	57,893
Colombia	0	0	3,827	0	3,827
Denmark	8,981	0	0	0	8,981
Japan	7,794	0	1,754	3,011	12,559
Korea	23,969	0	0	0	23,969
Malaysia	34,719	0	0	0	34,719
New Zealand	9,995	0	0	0	9,995
Philippines	3,370	0	0	0	3,370
Switzerland	0	0	13,390	0	13,390
TOTAL AG:	154,231	24,873	102,320	3,011	284,435
<u>NON-AGRICULTURAL</u>					
Japan	149	-	-	2,739	2,888
Taiwan	149	-	-	0	149
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	310	-	-	2,739	3,049
TOTAL EXPORTS	154,541	24,873	102,320	5,750	287,484

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	0	0	15	15
AK Alaska	0	0	0	0	0	0
AZ Arizona	102	0	0	16	177	295
AR Arkansas	75	16	588	31	1	711
CA California	2,251	364	754	63	1,112	4,544
CO Colorado	217	0	79	0	11	307
CT Connecticut	0	0	0	0	14	14
DE Delaware	0	0	0	0	0	0
FL Florida	323	0	0	14	2,700	3,037
GA Georgia	56	0	0	0	940	996
HI Hawaii	0	126	0	0	41	167
ID Idaho	304	0	270	0	24	598
IL Illinois	0	365	4,603	0	0	4,968
IN Indiana	482	870	0	0	341	1,693
IA Iowa	87	193	2,204	0	0	2,484
KS Kansas	190	65	925	301	40	1,521
KY Kentucky	2	0	0	0	738	740
LA Louisiana	78	0	1,165	0	11	1,254
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	5	5
MA Massachusetts	0	0	0	0	13	13
MI Michigan	0	0	1,370	0	70	1,440
MN Minnesota	0	48	0	0	90	138
MS Mississippi	0	0	395	0	5	400
MO Missouri	316	97	5,010	113	23	5,559
MT Montana	0	0	0	0	6	6
NE Nebraska	126	0	142	0	22	290
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	141	0	144	0	28	313
NY New York	0	0	0	0	69	69
NC North Carolina	0	0	0	0	584	584
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	566	566
OK Oklahoma	151	46	915	0	74	1,186
OR Oregon	62	0	37	0	76	175
PA Pennsylvania	0	0	0	0	122	122
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	2	2
SD South Dakota	0	0	0	0	11	11
TN Tennessee	14	0	15	0	0	29
TX Texas	527	818	3,973	522	289	6,129
UT Utah	6	0	76	0	0	82
VT Vermont	0	0	0	0	25	25
VA Virginia	0	0	0	0	0	0
WA Washington	0	0	0	0	159	159
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	208	208
WY Wyoming	101	0	61	0	0	162
TOTAL U.S.:	5,611	3,008	22,726	1,060	8,634	41,039
CANADA						
AB Alberta	0	0	0	0	11	11
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	172	172
PE Pr. Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	118	118
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	301	301
*EXPORT SALES:	18,309	11,193	11,825	0	10,285	51,612
TOTAL AG SALES	23,920	14,201	34,551	1,060	19,220	92,952
NON-AG U.S.	11,996	-	-	42	463	12,501
Canada	0	-	-	0	16	16
*Exports	624	-	-	0	29	653
TOTAL NON-AG SALES	12,620	-	-	42	508	13,170
GRAND TOTAL	36,540	14,201	34,551	1,102	19,728	106,122

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,369	0	0	0	544	1,913
Italy	0	0	0	0	2,143	2,143
Libya	10,780	7,466	3,508	0	970	22,724
Lebanon	687	0	687	0	3,152	4,526
Costa Rica	3,326	0	0	0	342	3,668
Dom. Republic	0	0	3,534	0	275	3,809
Honduras	0	0	1,521	0	0	1,521
Japan	0	0	1,067	0	2,522	3,589
Mexico	2,147	0	0	0	77	2,224
New Zealand	0	0	0	0	30	30
Panama	0	0	1,508	0	215	1,723
Puerto Rico	0	3,727	0	0	11	3,738
OTHER COUNTRIES (A)	0	0	0	0	4	4
TOTAL AG:	18,309	11,193	11,825	0	10,285	51,612
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	0	-	-	0	18	18
Mexico	604	-	-	0	11	615
TOTAL NON-AG:	624	-	-	0	29	653
TOTAL EXPORTS	18,933	11,193	11,825	0	10,314	52,265

NOTE A: 4 tons sulphates sold to Jordan.